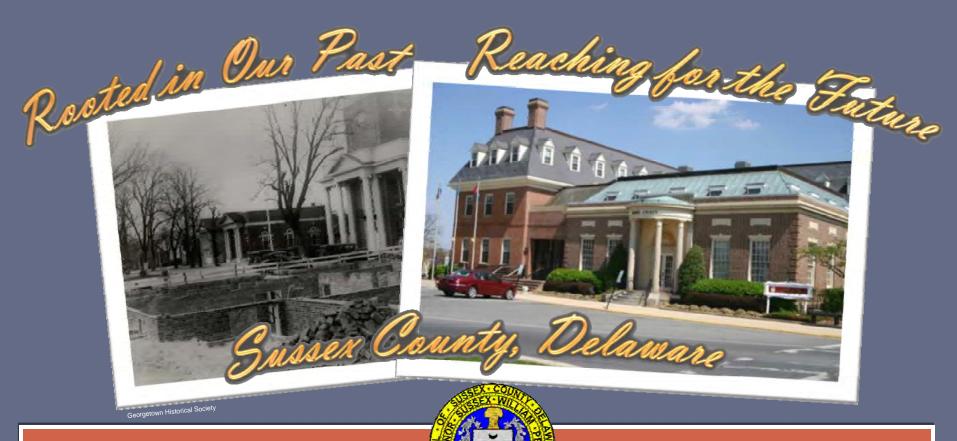
Fiscal 2012 Budget



BUDGET PRESENTATION

May 17, 2011

Presented by:

David B. BakerCounty Administrator

Susan M. Webb Finance Director Kathy L. Roth Budget & Cost Manager **Gina A. Jennings**Director of Accounting

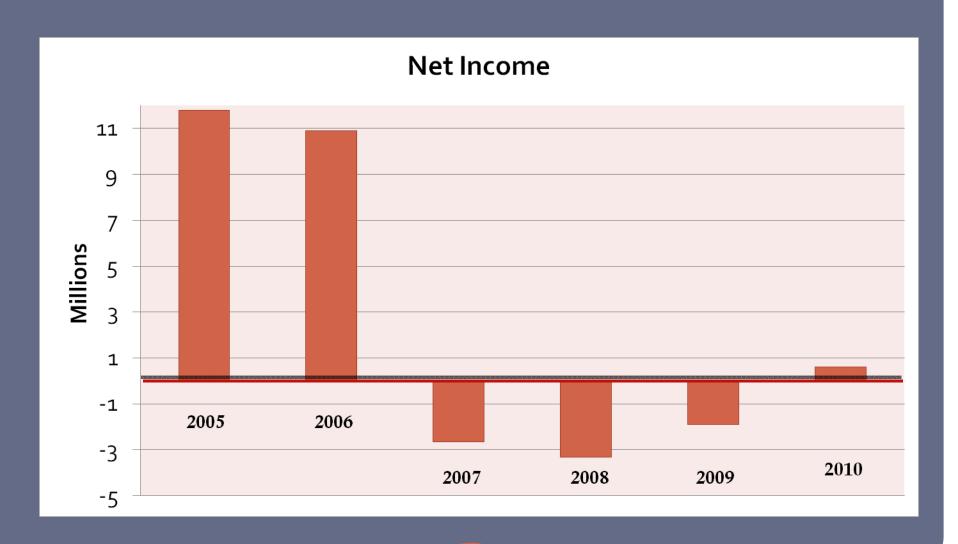


Total Budget

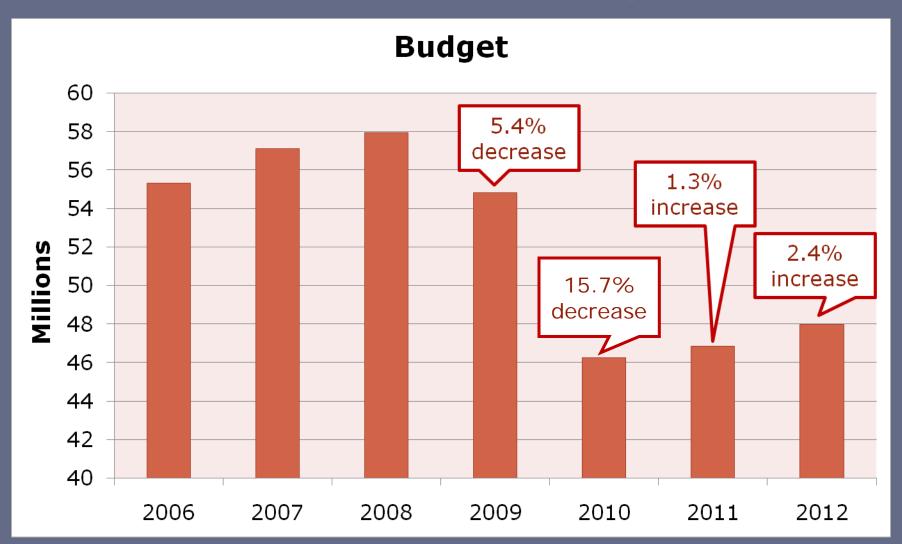


Expenditures	Fiscal 2011	Fiscal 2012	Percentage Change
General Fund	\$46,842,647	\$47,964,800	2.4%
Capital Improvement Fund	8,060,000	7,075,000	(12.2%)
Community Development Fund	3,464,024	2,557,000	(26.2%)
Water and Sewer Districts	31,283,297	33,935,547	8.5%
Water and Sewer Capital Projects	50,195,889	47,664,831	(5.0%)
Total	\$139,845,857	\$139,197,178	(.5%)

General Fund - Net Ancome



General Fund Budget



General Fund Funding Sources

State Paramedic Grant 7.2% Water & Sewer Repayments 0.7%

Federal Grants 4.9%

> State Grant 1.3%

Rent & Miscellaneous Revenue 1.8%

> Realty Transfer Tax 26.9%

Fees - Services 19.8%

Fire -Enhancement Fee 1.5%

Manufactured Home 0.2%

Pension Fund Revenue 8.4%

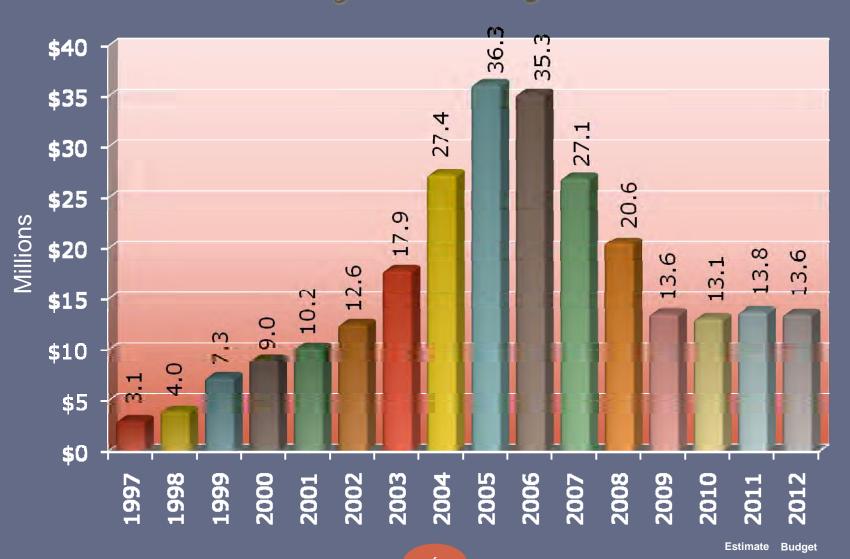
* Chart includes Community
Development funding
sources

Investment Income 1.1%

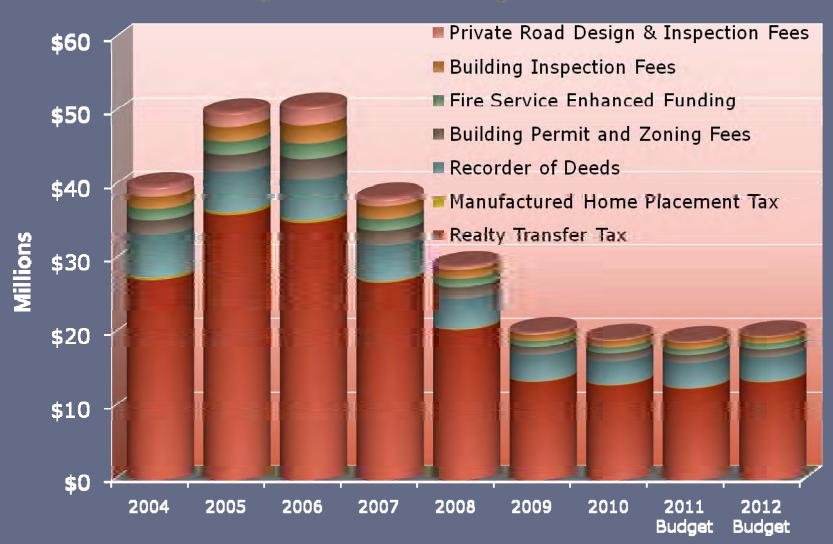
Property Taxes

26.2%

Realty Transfer Tax



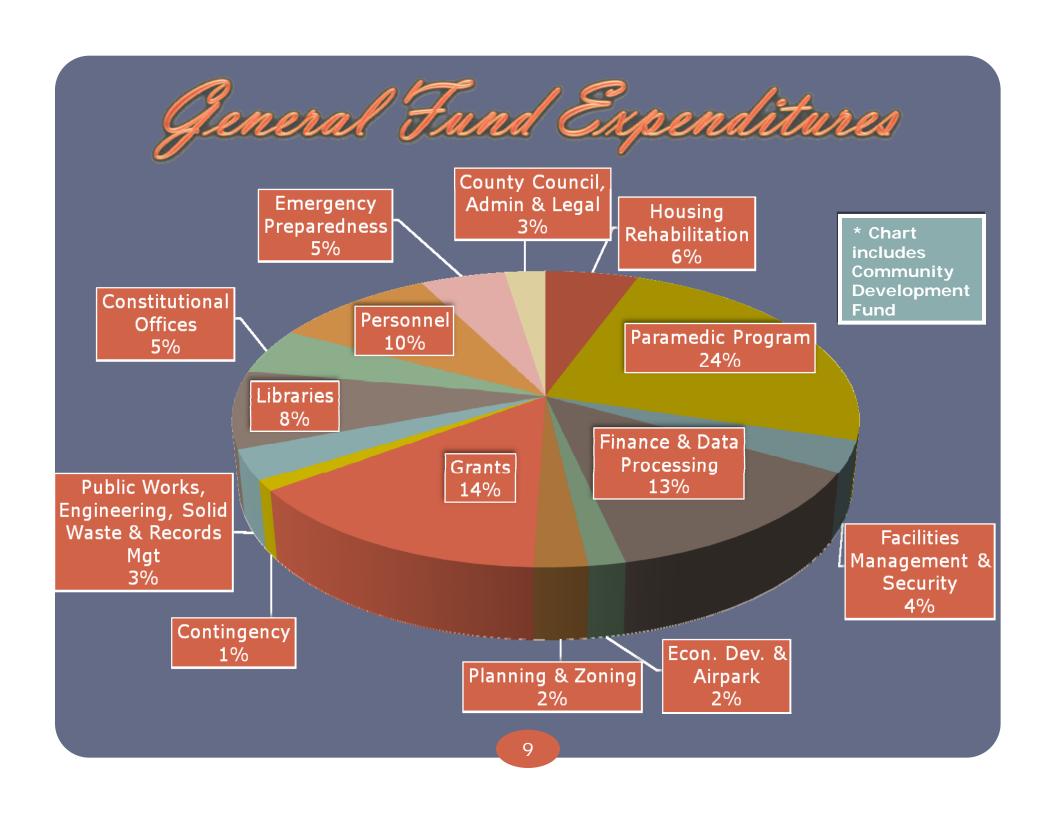
Housing Andustry Revenues



Use of Appropriated Reserves

Decline in Use for General Fund Operations







Personnel Highlights

- COLA 2% (\$750 minimum); 1% for Pensioners
- No anniversary increases
- No Reductions in Paid Working Hours
- Defined Pension Contribution (11.53%) all County
- Defined Pension Benefits Contribution (7.7%) all County
- Accrued Sick & Vacation Payout no change
- Liberal Sick & Vacation Pay no change
- Life Insurance and Long-Term Disability Insurance— no change
- No change in health insurance employee contributions
- Health Insurance Opt-Out Incentives \$75 per month or 5 vacation days
- 13 Paid Holidays no change
- New Tuition Reimbursement Policy
- Dental and Vision Programs Continued
- Accrued Medical Health Leave Bank
- Section 457 Pension Supplement Program
- Employee Assistance Program
- Flexible Spending Plan Dependent and Health Care Costs



General Fund Expenditures

Department	% Change from 2011 to 2012	% Change from 2009 to 2012
County Council	0.4%	(14.9%)
County Administration	(9.5%)	(26.7%)
Grant-in-Aid	10.6%	(26.7%)
Finance Administration	(2.8%)	2.1%
Assessment	(9.4%)	(35.6%)
Mapping & Addressing	10.8%	(17.8%)
Constable	(11.7%)	(15.8%)
Dog Control	(0.6%)	-
Accounting	(12.4%)	(31.7%)
Treasury	(1.6%)	(14.9%)
Building Inspection	0.4%	(36.2%)
Personnel	(16.1%)	(13.2%)
Facilities Management	3.9%	(38.9%)
Security	47.6%	-
Data Processing	(11.9%)	(34.9%)
Information Technology	(11.9%)	(7.3%)

Department	% Change from 2011 to 2012	% Change from 2009 to 2012	
Planning & Zoning	(3.1%)	(21.2%)	
Emergency Prepared.	(1.2%)	2.5%	
Paramedics	3.2%	(10.4%)	
Economic Development	44.3%	(22.3%)	
Industrial Airpark	(8.7%)	(1.0%)	
Engineering Admin	7.2%	(44.7%)	
Public Works	(3.3%)	(35.7%)	
Solid Waste	(19.1%)	4.5%	
Records Management	45.3%	-	
Libraries	1.0%	(10.3%)	
Clerk of Peace	14.6%	(12.3%)	
Recorder of Deeds	(6.1%)	(26.8%)	
Register of Wills	18.2%	13.8%	
Sheriff	29.2%	18.5%	
Community Develop.	18.5%	(6.5%)	

Mumber of Full-Time Employees

Department	Change from 2011 to 2012	% Change from 2009 to 2012
Accounting	.75	(20.5%)
Administration	.25	(15.0%)
Assessment	-	(29.7%)
Building Inspections	-	(25.0%)
Communications	-	(25.0%)
Constitutional Offices	2.00	(6.6%)
Constable	(1.00)	(20.0%)
Data Processing & IT	-	5.0%
Economic Develop.	-	(33.3%)
Facilities Mgmt	.75	(39.2%)
Finance	-	20.0%
Industrial Airpark	-	37.5%

Department	Change from 2011 to 2012	% Change from 2009 to 2012
Libraries	(.25)	(19.5%)
Mapping & Addressing	(.25)	(22.5%)
Paramedics	.58	(5.2%)
Planning & Zoning	(1.00)	(18.8%)
Public Works	-	(20.0%)
Security	3.00	33.3%
Treasury	-	(11.1%)
Engineering Admin & Water & Sewer	(.25)	(1.6%)

FY 12 Change in Number of FTEs – 4.58

FY 11 Change in Number of FTEs – (21.83)

FY 10 Change in Number of FTEs – (25.92)



42% of the General Fund Budget

Public Safety	2012	2011
Paramedics	\$12.2 million	\$11.8 million
Fire Service	\$1.8 million	\$1.5 million
Ambulance Service	\$1.5 million	\$1.4 million
State Police Subsidy	\$1.7 million	\$1.5 million
Local Law Enforcement	\$517,500	\$420,000
Emergency Preparedness	\$2.6 million	\$2.6 million

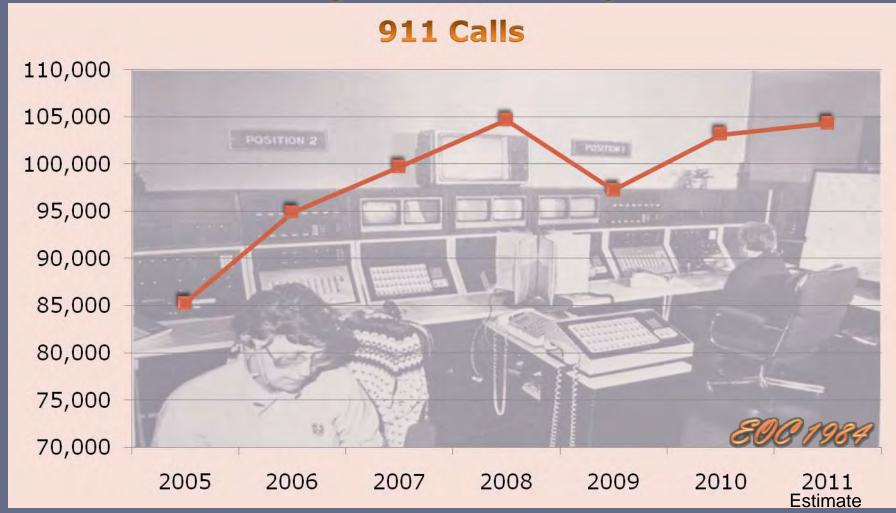


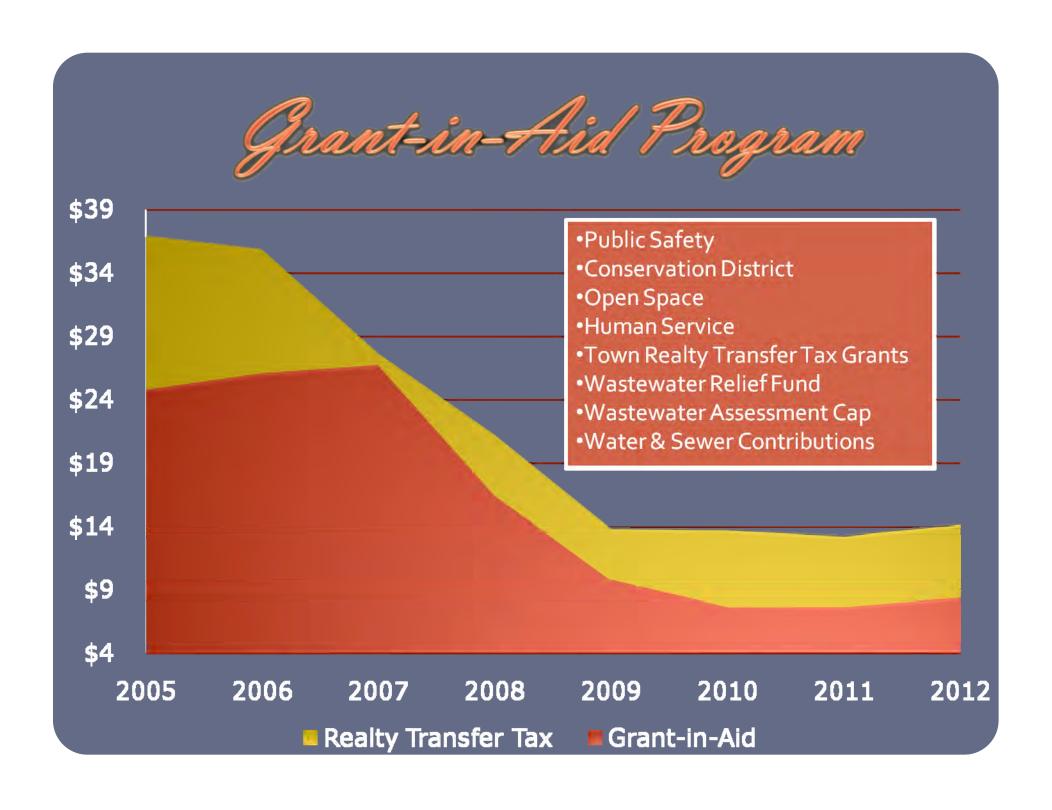
MUNICIPAL BUILDING





Public Safety Historical Growth in 911 Calls for Service





Assistance Programs

Water & Sewer District Relief Programs

- County Sewer and Water Low-Income Assistance Program (Grant)
- State West Rehoboth Sewer Low-Income Assistance Program
- State Septic & Connection Fee Loan Program
- Federal Rural Development Hook-up Cost/Loan Grant Program
- Community Development Block Grant Assistance
- County Septic System & Connection Fee Grant Program

For more information, contact the Utility Billing Division (302) 855-7871

Property Tax Assistance Programs

- Exemption for Disabled
- Exemption for Residents 65 and Older
- State Senior Citizen School Property Tax Credit
- Sussex County Property Tax Subsidy

For more information, contact the Treasury Division (302) 855-7760

Libraries

\$5.8 Millian Total Appropriations

Operating Budget Increased by .46%

- Continue same level of Bookmobile Service
- Computer Replacements funded 50% by State
- Local Libraries 1.24% increase
- Capital Greenwood Library Expansion

Locations		
Bookmobile*	Laurel	
Greenwood*	Lewes	
Milton*	Milford	
South Coastal*	Millsboro	
Bridgeville	Rehoboth	
Delmar	Seaford	
Frankford	Selbyville	
Georgetown	* County owned libraries	

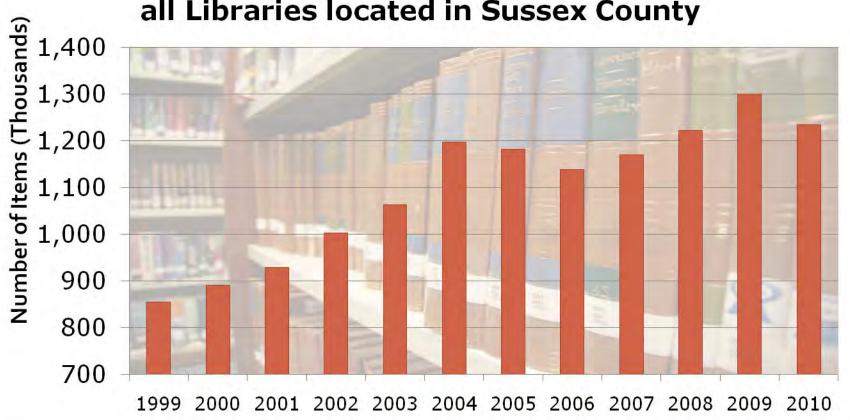
County Services provided to Local Libraries

- Auditing of Financial Expenditures
- Delivery of Materials
- Training & Education Assistance
- Cataloging
- Coordination of Literacy Program
- Computer Technical Services



Dibraries

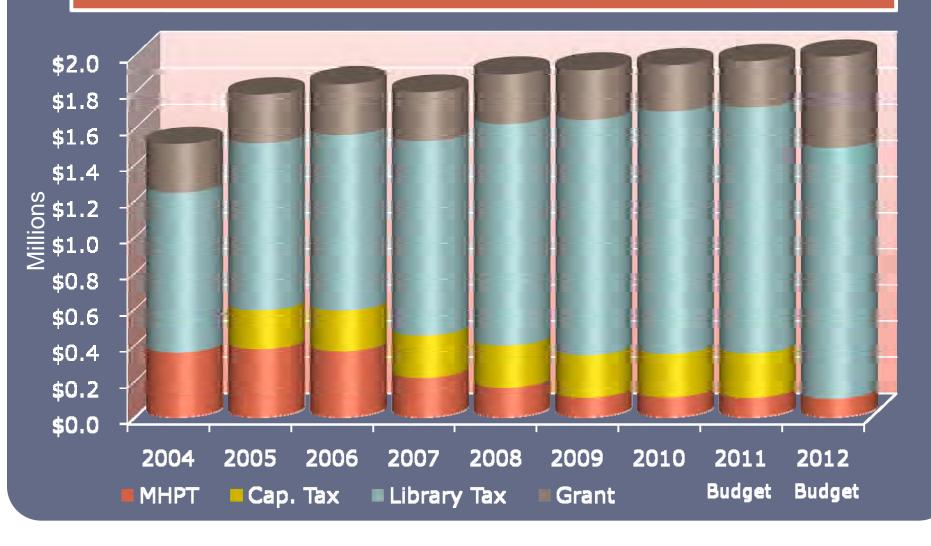
Number of Items Circulated by all Libraries located in Sussex County



Local Libraries

\$1.99 Millian

Total Funding for Local Libraries by Revenue Source



Economic Development

Industrial Revenue Bonds

o Tax exempt financing to encourage business expansion with

lower interest costs

Industrial Airpark Park

o Runway Expansion

o Marketing Plan

Sewer Construction Projects

Community Dayslanment

Community Development

o Additional Federal Funds for Housing Rehabilitation

Economic Development Office

 Proactively work to obtain new businesses and expand existing businesses to provide more diversified employment opportunities

o Host annual event with SEDAC and business resource partners





FUNDING

- *CDBG \$993,000
- *HUD HOME Program \$200,000
- *Farmers Home Housing Preservation Grant - \$25,000
- *Delaware State Housing Loan \$200,000
- *County Council Emergency Grant Assistance - \$50,000

*Neighborhood Stabilization Program -\$939,000

Rehabilitations

30 - Sewer Hookups

Rehab Locations

Dagsboro/Millsboro

- 4 Delmar
- 8 Ellendale
- 4 Laurel
- 4 Lincoln
- 4 Milford
- 4 Seaford
- 15 Scattered

TO - HOME funds



Mon-Water and Sewer Capital Projects

Airport/Industrial Park	\$ 2,383,500
Greenwood Library Expansion	1,500,000
Emergency Communications Building	1,300,000
Property Acquisition	775,000
Software Improvements	500,000
EOC HVAC	200,000
County Administration UPS	200,000
Building Improvements	166,500
Park Improvements	50,000





Mastemater Program \$33.9 Million

- Service Charges Continuing to work towards Uniform Rates
- Assessment Rates remain at FY11 levels
- Rates for new sewer districts
 - Angola Neck Sewer District 22.1% decrease from referendum estimate
 - Johnson's Corner Sewer District 25.2% decrease from referendum estimate
- •Capital Items 51% increase, \$917,138
- •2.9% increase in EDU's 2 new districts online
 - 1.5% increase in operations and maintenance
- System Connection Charges 4% increase for inflation
- •General Fund grants & loans \$38.8 million since 1999
- •13,128 EDU's in 1988 compared to 64,558 EDU's in 2012
- •392% increase in 24 years;
- More than 16% average annual growth

Water & Sever Capital Repair & Replacement Budget

- Pumping Equipment \$669,000
 - Generator Replacements
 - Pump Station Rebuilds
 - Install Manual Transfer Switches
 - Rebuild Grinder Pumps
 - Replace Electrical Cabinets
 - Communication and Control Upgrades SCADA improvements
- Treatment & Disposal Equipment \$304,840
 - Replace Headwork's Screen
 - Upgrade Irrigation System
 - Change Control of Aeration Valves
- Other
 - Software Improvements
 - Replace roof on RDP Building
 - Jet/Vac Truck

Service Charges

District	Fiscal 2012	Fiscal 2011	Increase
Angola Sewer	254.00	-	-
Bayview Estates Sewer	254.00	246.00	8.00
Bethany Sewer – Proper	254.00	246.00	8.00
Bethany Sewer – Cedar Neck	254.00	246.00	8.00
Bethany Sewer – North Bethany	254.00	246.00	8.00
Bethany Sewer – Millville	254.00	246.00	8.00
Bethany Sewer – Ocean View	254.00	246.00	8.00
Bethany Sewer – Ocean Way Estates	254.00	246.00	8.00
Bethany Sewer – Sussex Shores	254.00	246.00	8.00
Blades Sewer	281.82	281.82	-
Dagsboro/Frankford Sewer	260.48	260.48	-
Dagsboro/Frankford – Prince Georges	260.48	260.48	-
Dewey Sewer – Proper	298.14	298.14	-
Dewey Sewer – West Rehoboth	240.80	240.80	-

Service Charges

District	Fiscal 2012	Fiscal 2011	Increase
Dewey Water	185.18	185.18	-
Ellendale Sewer	254.00	246.00	8.00
Ellendale Sewer – New Market	254.00	246.00	8.00
Fenwick Sewer	254.00	246.00	8.00
Henlopen Sewer	487.15	487.15	-
Holt's Landing Sewer	254.00	246.00	8.00
Holt's Landing – The Greens Sewer	254.00	246.00	8.00
Johnson's Corner Sewer	254.00	246.00	8.00
Long Neck Sewer	218.94	203.94	15.00
Miller Creek Sewer	254.00	246.00	8.00
Oak Orchard Sewer	254.00	246.00	8.00
Sea Country Estates Sewer	254.00	246.00	8.00
South Bethany Sewer	254.00	246.00	8.00
South Ocean View Sewer	254.00	246.00	8.00
Woodlands of Millsboro	808.00	808.00	-

Mew Districts

Angola Meck Sewer District

Type of Rate	Actual	Referendum	Change
Connection Fee	\$0.00	\$3,375.00	(\$3,375.00)
Assessment Rate – per front foot	\$6.58	\$8.91	(\$2.33)
Service Charge	\$254.00	\$286.00	(\$32.00)
Estimated Annual Charge	\$819.88	\$1,052.26	(\$232.38)

22.1% decrease

Johnson's Corner Sewer District

Type of Rate	Actual	Referendum	Change
Connection Fee	\$0.00	\$3,600.00	(\$3,600.00)
Assessment Rate – per front	\$6.26	\$8.77	(\$2.51)
Service Charge	\$254.00	\$300.00	(\$46.00)
Estimated Annual Charge	\$880.00	\$1,177.00	(\$297.00)

25.2% decrease

Major Water + Semer Capital Projects

Angola Sewer District & North Expansion	\$ 6,466,000
Oak Orchard Expansions	\$ 9,662,939
IBRWF Expansion	\$ 7,989,000
Johnson Corner Sewer District	\$ 1,200,000
SCRWF – Pump 30 & Force Main & Upgrades	\$ 12,000,000
Millville Sewer Expansion	\$ 6,512,183
Miller Creek Expansion	\$ 2,714,709
Blades Expansion - Middleford & Concord	\$ 396,000
Dewey/Henlopen Treatment Contribution	\$ 500,000
Marsh Island/Joy Beach Sewer	\$ 224,000
Pumping Equipment	\$ 1,249,000
General Plant Capital	\$ 991,000
Treatment & Disposal Equipment	\$ 304,840
Collection System Improvements	\$ 147,000
Dewey Water Utility Equipment	\$ 13,500
Total	\$ 50,370,171

5-Year Capital Projects

	eneral Fund		ater & ewer	G	irants	В	onds	Other		Total	
2012	\$4.49	2012	\$9.18	2012	\$17.15	2012	\$26.61	2012	-	2012	\$57.43
2013	2.93	2013	.55	2013	5.82	2013	5.64	2013	-	2013	14.94
2014	1.30	2014	.15	2014	5.41	2014	15.18	2014	4.10	2014	26.14
2015	2.25	2015	.15	2015	3.66	2015	20.75	2015	8.60	2015	35.41
2016	2.20	2016	.15	2016	2.24	2016	24.31	2016	10.00	2016	38.90
Total	\$13.17	Total	10.18	Total	\$34.28	Total	\$92.49	Total	\$22.70	Total	\$172.82

Dollars expressed in Millions

Non-Water & Sewer Capital Projects	\$32,866,500
Water & Sewer Capital Projects	\$139,956,254
Total 5-Year Capital Improvements Funding	\$172,822,754

Budget Highlights

- No Property Tax Increase
 - Average County Tax for a Single-Family Home \$105.97
 - Average County Tax for a Manufactured Home \$40.22
- o Tax Reduction/Elimination \$3 per resident Capitation Tax
- Reduced Staffing Levels
- Plan for a Uniform Sewer Service Charge
- Funding for 40 Troopers above State Police Allocation
- Sussex County Vol. Firemen's Association \$3.3 Million
 - o Paid Ambulance Attendants Portion \$1.5 Million
- Dog Control \$751,608
- 16% Increase in Pension Costs
- o 3% Increase in Health Insurance Costs
- o Five-year Capital Plan \$172,822,754
- o Fiscal 2012 Economic Development
 - o Continue County Industrial Airpark and Sewer District Construction Projects
 - o Industrial Airpark Marketing Plan
 - o Financing Plan for Airport Runway 1000 foot Expansion
- o 2.4% General Fund Budget Increase
- New Angola and Johnson's Corner Sewer Districts online rates 22% to 25% below estimates
- No use of Appropriated Reserves in the General Fund Budget

For more information about the Sussex County 2012 Budget, please visit: www.sussexcountyde.gov/e-service/downloads/index.cfm?resource=fiscal budget



Special thanks to the following individuals and organizations for helping provide historical photos of Sussex County for this presentation:

- o Ms. Eleanor Bennett, wife of the late Robert Bennett
- o County Employees

- o Delaware Public Archives
- o Georgetown Historical Society