Board of Assessment Review Meeting - GEORGETOWN, DELAWARE, May 21, 2025

A scheduled meeting of the Board of Assessment Committee was held on Wednesday, May 21, 2025, at 10:00 a.m., in Council Chambers, with the following present:

Chris Keeler Director of Assessment

Daniel DeMott Attorney

Eric Davis
James O'Rourke
Thomas Roth
Karen Wahner
Ashley Godwin
Board Member
Board Member
Board Member
Board Member

Ryan Zuck County Witness - Tyler Technologies

Call to Order

Mr. Roth called the meeting to order.

Mr. Keeler presented amendments to the agenda for the Board's consideration. Mr. Keeler removed Parcel – 335-8.07-43.01 from the Consent Agenda and Property Assessment Hearings Michael Maxwell – 134-8.00-153.00-234D, Anastasia Kotsiras – 134-13.19-247.00, Louis Kotsiras – 134-13.19-248.00, John Ezell – 335-8.00-1121.00 and Gregory Null TTEE of GKN LIV TR – 335-8.00-1133.00. Mr. Keeler also amended the order of the Property Hearings to move 533-20.09-116.00 Deborah Deubert Trustee to the first Property Hearing of the day.

M25-140 Approve Agenda A Motion was made by Ms. Wahner, seconded by Ms. Godwin, to approve the agenda as amended.

Motion Adopted: 5 Yeas

Vote by Roll Call: Ms. Godwin, Yea; Ms. Wahner, Yea;

Mr. O'Rourke, Yea; Mr. Davis, Yea;

Mr. Roth, Yea

Public

Comments Mr. Mark Hurlock spoke advocating for appellant rights to due process.

Consent Agenda Mr. Keeler introduced the Consent agenda items.

A Motion was made by Mr. Davis, seconded by Ms. Wahner, to approve the following items under the Consent Agenda:

M25-141 Approve Consent

Agenda

1. Parcel - 334-23.10-1.00 - Linda Tiano

2. Parcel - 334-25.00-5.00 - Harold Dukes Jr. and Glenn Davis

3. Parcel - 335-4.14-3.00 - Carol Orr Trustee

4. <u>Parcel - 335-4.19-76.00 – D and C Dock Rentals LLC</u>

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(continued)

- 5. Parcel 335-8.07-43.00 Ronald and Alice Morris
- 6. <u>Parcel 335-8.07-48.00 Ronald and Alice Morris</u>
- 7. Parcel 335-8.07-272.01 Seth Harris
- 8. <u>Parcel 335-11.00-59.00-T77 Robert Renauld Jr.</u>
- 9. Parcel 335-11.00-73.00 Lillie Belknap
- 10. Parcel 335-12.00-3.11-S-5 James and Margaret Mulvaney TTEE
- 11. Parcel 335-12.00-373.00 Joel Christensen
- 12. Parcel 430-19.00-6.00-56521 William Richards
- 13. <u>Parcel 531-11.00-58.00 Gerald Bell Jr.</u>
- 14. <u>Parcel 531-12.08-29.00 Joryrsb Rd LLC</u>
- 15. <u>Parcel 531-13.00-5.02 Thad Palmer TTEE IRR TR</u>
- 16. Parcel 532-23.00-33.00 Maurice and Ruth Tingle
- 17. Parcel 533-17.00-763.00 Jay Zappacosta REV TR
- 18. Parcel 533-20.00-24.00 Diffandbowl LLC
- 19. Parcel 533-20.00-25.00 Diffandbowl LLC
- 20. Parcel 533-20.00-26.00 Diffandbowl LLC
- 21. Parcel 134-13.16-122.00 Robert and Sally Francis
- 22. Parcel 134-16.00-908.00 Joseph Giorgianni TTEE
- 23. Parcel 134-17.00-56.06-301 James Dietsch
- 24. Parcel 134-17.08-115.03 118 Cedarwood LLC
- 25. Parcel 134-18.00-187.00 Marc Picione
- 26. Parcel 134-22.00-13.00-408 June Landis
- 27. Parcel 134-22.00-13.00-409 June Landis
- 28. Parcel 134-23.16-315.00-1 Garrett and Janet Legates
- 29. Parcel 134-23.16-315.00-2 Brian and Cyndia Sullivan
- 30. Parcel 134-23.20-97.00-2 Patrick Crawford
- 31. Parcel 135-11.00-215.00 John Shickman
- 32. Parcel 135-11.00-317.00 John Stoeckel
- 33. Parcel 135-14.00-197.00 Sun Behavioral Delaware LLC
- 34. Parcel 135-15.17-54.00 C and G DE LLC

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(continued)

- 35. Parcel 135-15.17-196.00 Christian Grace LLC
- 36. <u>Parcel 135-19.00-81.00 Charles Steuerwald</u>
- **37.** Parcel 135-20.00-4.00 Robert and Barbara Markelz
- 38. <u>Parcel 135-22.00-35.09 Robert Carusi</u>
- 39. <u>Parcel 230-1.00-56.00 Jason and Sarah Kniep</u>
- 40. Parcel 230-1.00-106.00 Sandra Duncavage
- 41. Parcel 230-7.00-74.00 Gerald and Linda Minnich
- 42. <u>Parcel 230-18.00-14.04 Eric Wharton</u>
- 43. <u>Parcel 230-24.00-42.00 Scott and Jeannette Pauli</u>
- 44. Parcel 230-24.00-80.00 Alexander and Cathleen Louvis
- 45. <u>Parcel 230-27.17-5.00 Scot Randolph</u>
- 46. <u>Parcel 231-12.00-482.00 Charles Holderried TTEE</u>
- 47. <u>Parcel 232-12.14-38.00 Justus James</u>
- 48. <u>Parcel 234-6.00-698.00 Kevin Moylan</u>
- 49. <u>Parcel 234-6.00-1253.00 Maureen Witkiewicz TTEE IRR LIV TR</u>
- 50. Parcel 234-12.00-113.00 Edward Carp
- 51. <u>Parcel 234-12.00-122.00 Paul and Elizabeth Benson</u>
- 52. <u>Parcel 234-16.00-709.00 Ronald Rollmann</u>
- 53. <u>Parcel 234-17.00-856.00 William Irvin Jr.</u>
- 54. <u>Parcel 234-17.08-166.01 Carl Molter</u>
- 55. Parcel 234-18.00-712.00 Terry Lamberth
- 56. Parcel 234-24.00-34.00-50752 Leonard and Rosemary Kulis
- **57. Parcel 234-28.00-105.00 Norwood Financial Services LLC**
- 58. Parcel 234-29.00-350.00-52734 Richard Stuart Jr.
- 59. Parcel 234-30.00-297.00 Joseph Freedman TTEE REV TR
- 60. Parcel 234-34.00-286.00 Wade Heath Jr.
- 61. Parcel 235-8.00-140.00 Kenneth Lubas
- 62. Parcel 235-10.00-48.00 Carolyn Merek
- 63. Parcel 235-22.00-528.00 Simon Gross
- 64. Parcel 235-25.00-40.00 David and Isabelle Webb

- 65. Parcel 235-25.00-40.07 David and Isabelle Webb
- 66. Parcel 235-26.00-308.00 Rudy Raymond
- 67. <u>Parcel 235-27.00-233.00 Stephen Katona</u>
- 68. Parcel 235-27.00-361.00 Fran Leibowitz
- 69. Parcel 332-1.07-147.00 SR Brick LLC
- 70. Parcel 332-1.07-181.00 Mark Barnak
- 71. Parcel 334-6.00-163.00 Barney Kirkpatrick
- 72. <u>Parcel 334-6.00-1258.00 Roger Griffin III</u>
- 73. <u>Parcel 334-11.00-249.00 Joanne Picone</u>
- 74. <u>Parcel 334-11.00-923.00 Christopher Auth</u>
- 75. Parcel 334-12.00-124.02-14 Michael Moran
- 76. Parcel 334-12.00-636.00 James and Halina Lovett
- 77. Parcel 334-13.00-1138.00 William Shively TTEE
- 78. Parcel 334-13.00-1710.00 Edward Barnett TTEE
- 79. <u>Parcel 334-13.15-8.00 Michael Vitalo</u>
- 80. Parcel 334-13.20-121.01-5 Ross Goldberg
- 81. Parcel 334-13.20-132.00 Kathleen and Edwin Kane
- 82. Parcel 334-13.20-146.00-3 Sandra Jaso TTEE REV TR
- 83. Parcel 334-14.13-301.00 Donald Witters Jr.
- 84. <u>Parcel 334-18.00-609.00 Robin Weems</u>
- 85. Parcel 334-18.00-697.00 Daniel Howard Trustee
- 86. Parcel 334-18.00-726.00 Stephen Hrybyk
- 87. Parcel 334-19.00-7.00 Lisa Fittipaldi
- 88. Parcel 334-19.00-154.01-91 Charles McSweeney
- 89. Parcel 334-19.00-283.00 Mozelle Thompson
- 90. Parcel 334-19.00-954.00 Ronald Barrows
- 91. Parcel 334-20.00-28.00 Thomas and Patricia Sugrue
- 92. Parcel 334-20.00-38.00 Robert and Hope Pritchard
- 93. Parcel 334-20.00-70.00 Brian Murphy
- 94. Parcel 334-20.06-44.00 JCM Family Limited Partnership

M25-141 Approve Consent Agenda (continued) 95. Parcel - 334-20.09-132.03 - Edward Gross TTEE

96. <u>Parcel - 334-20.18-100.00-3 - Marlene Tarr</u>

97. <u>Parcel - 334-20.18-177.00 – Steven Sylvester TTEE</u>

98. <u>Parcel - 334-20.18-212.00 - Harold Dukes Jr.</u>

99. Parcel - 334-20.18-218.00 - Harold Dukes Jr.

Motion Adopted: 5 Yeas

Vote by Roll Call: Ms. Godwin, Yea; Ms. Wahner, Yea;

Mr. O'Rourke, Yea; Mr. Davis, Yea;

Mr. Roth, Yea

Property Hearing Deborah Deubert Trustee

Mr. Roth introduced Property Assessment Appeal Hearing Deborah Deubert Trustee – 533-20.09-116.00 – 37821 Cedar Rd. Selbyville, DE 19975.

Mr. Roth swore in Ms. Deubert, Mr. Keeler and Mr. Zuck.

Ms. Deborah Deubert inquired about the rationale underlying the initial assessment of her property at \$1,111,500, which was reduced to \$942,000 following her appeal. She noted that the subject property is located within a waterfront community of custom-built homes. Ms. Deubert cited several comparable sales to support her position that the assessed value remains inconsistent with market data. She expressed concern regarding the methodology used in determining the original valuation and requested clarification on the assessment logic applied.

Mr. Roth opened the floor to the Board for questions.

Ms. Wahner inquired about the build year of the subject property to which Ms. Deubert stated 1996 or 1997.

Mr. Keeler discussed that, based on the appellants' application and the referee hearing, the Assessment office did offer a stipulation agreement which brought the assessed value of the subject property to \$942,000, which the appellant did not accept. Mr. Keeler turned the floor over to County witness Mr. Ryan Zuck to explain the assessment process on the subject property.

Mr. Zuck explained that the valuation included a review of comparable waterfront properties within a localized area to the subject property. Mr. Zuck noted that several of the comparable sales mentioned by the appellant were also a part of Tyler Technologies analysis. He provided details of multiple sales ranging from 2021 to 2023, with time-adjusted sale prices supporting the subject property's assessed value of \$350.19 per square foot. Mr. Zuck emphasized that all comparable sales were waterfront homes, similar in nature to the subject property, and that the assessed value aligns with the market data.

Property Hearing Deborah Deubert Trustee (continued) Ms. Deubert questioned the time adjustment formula used by Tyler Technologies. Mr. Zuck explained that Tyler Technologies reviews multiple comparable sales to assess market trends and applies adjustments to the subject property's valuation accordingly to reflect these market changes.

Mr. Roth opened the floor to the Board for questions.

Ms. Wahner inquired about the comparable sales used by Tyler Technologies located on the same street as the subject property. Mr. Zuck responded that the selected comparable sales shared similar characteristics with the subject property and that market trend adjustments were applied accordingly. Ms. Wahner further questioned whether the comparable sales had greater waterfront exposure than the subject property. Mr. Zuck clarified that the comparable properties had similar views and confirmed that both the subject property and the comparable sale received a value of C+.

Mr. O'Rourke asked for clarification that the \$350.19 price per square foot valuation is on the current stipulation agreement to which Mr. Zuck confirmed that was accurate.

Ms. Deubert questioned the view referenced by Mr. Zuck regarding the comparable sales. Mr. Zuck explained that the neighboring property is similarly situated at the end of a canal, similar to the subject property. Ms. Deubert further inquired about the sale price of the comparable sales in relation to the subject property's assessed value. Mr. Zuck responded that the comparable sale price was time-adjusted upward to accurately reflect current market conditions.

M25-142 Close Property Hearing 533-20.09-116.00

A Motion was made by Ms. Wahner, seconded by Ms. Godwin to close the record on Property Hearing Deborah Deubert Trustee – 533-20.09-116.00 – 37821 Cedar Rd. Selbyville, DE 19975.

Motion Adopted: 5 Yeas

Vote by Roll Call: Ms. Godwin, Yea; Ms. Wahner, Yea;

Mr. O'Rourke, Yea; Mr. Davis, Yea;

Mr. Roth, Yea

M25-143

Record

Approve Property Hearing 533-20.09-116.00 A Motion was made by Mr. Davis, seconded by Ms. Wahner to approve Property Hearing Deborah Deubert Trustee – 533-20.09-116.00 – 37821 Cedar Rd. Selbyville, DE 19975.

Motion Adopted: 3 Yeas; 2 Nays

Vote by Roll Call: Ms. Godwin, Yea; Ms. Wahner, Yea;

Mr. O'Rourke, Nay; Mr. Davis, Yea;

Mr. Roth, Nay

Property
Hearing Paul
Bilger
Property
Hearing Paul
Bilger

(continued)

Property Mr. Roth introduced Property Assessment Appeal Hearing Paul Bilger – 134-9.00-Hearing Paul 432.00 – 31016 Heather Ln., Bethany Beach, DE 19930.

Mr. Roth swore in Mr. Bilger, Mr. Keeler, and Mr. Zuck.

Mr. Bilger questioned the value of the land assessment on the subject property taking into consideration the proximity to nearby towns, beaches, and the included amenities. He emphasized the superiority of other nearby communities related to the location of the subject property. Mr. Bilger explained the comparable sales he found were submitted to the Board for review and he reviewed the comparable sales and neighboring assessments that support his argument for a reduction in land value on the subject property's assessment.

Mr. Roth opened the floor to the Board for questions.

Mr. O'Rourke questioned whether the comparable sales used in support of the testimony were of similar size to the subject property. Mr. Bilger responded that the comparable sales were either of similar or the same size as the subject property. Mr. O'Rourke asked for the location of the subject property in relation to Route One. Mr. Bilger confirmed that the property is situated on the east side of Route One. Mr. O'Rourke further questioned what factors make the subject community less desirable than the communities he identified as superior. Mr. Bilger explained that the subject community lacks a lifeguarded beach, has deteriorating roads, and is located farther from downtown Bethany Beach.

Ms. Godwin inquired about the difference in the assessment appeal concerning the land value of the subject property, noting the discrepancy between valuations is \$264,500. Mr. Bilger confirmed that this was correct.

Mr. Keeler discussed that, based on the appellants' application and the referee hearing, the Assessment office did offer a stipulation agreement which brought the assessed value of the subject property to \$2,964,500, which the appellant did not accept. Mr. Keeler turned the floor over to County witness Mr. Ryan Zuck to explain the assessment process on the subject property.

Mr. Zuck explained that, at the time of purchase, the subject property contained a different dwelling, which was subsequently demolished. A new dwelling was then constructed on the lot. Mr. Zuck outlined the comparable sales identified by Tyler Technologies, emphasizing properties with similar lot size and location to the subject property. He noted that the subject property is currently assessed at \$644.18 per square foot, which is below the price of the comparable sales and consistent with current market value.

Mr. Bilger asked if proximity to towns, beaches, and amenities is considered in Tyler Technologies assessment valuation. Mr. Zuck stated these factors are reflected in sale price. When asked about unguarded beaches, Mr. Zuck noted lifeguarded beaches were not considered in the subject property's assessment. Regarding downtown proximity, Mr. Zuck confirmed that location is factored

Property Hearing Paul Bilger (continued) through neighborhood delineation. Mr. Bilger questioned the similarity of the subject property to nearby communities with superior attributes; Mr. Zuck responded that all communities east of Route One are considered comparable, with adjustments for unique features.

Mr. Roth opened the floor to the Board for questions.

Mr. O'Rourke asked what specific quality led to the first level being classified as a basement. Mr. Zuck explained the basement represents part of the main body of the dwelling with access to potential living space. Mr. O'Rourke also questioned whether the larger lot sizes in the subject community were reflected in the comparable sales. Mr. Zuck confirmed the comparable sales had similarly larger lots. Regarding the X- building grade, Mr. Zuck stated it indicates a superior level of construction.

Mr. Roth questioned whether there were adjustments made among the different communities to account for amenities. Mr. Zuck stated that there were no adjustments made by Tyler Technologies as the amenities are accounted for in the sale price.

Mr. Bilger concluded by expressing his personal view regarding the extent to which Tyler Technologies did not account for quality and amenities when comparing other properties to the subject property. He emphasized that proximity to town and access to a lifeguarded beach represent superior benefits.

M25-144 Close Property Hearing 134-9.00-432.00 Record A Motion was made by Ms. Wahner, seconded by Ms. Godwin to close the record on Property Hearing Paul Bilger – 134-9.00-432.00 – 31016 Heather Ln. Bethany Beach, DE 19930.

Motion Adopted: 5 Yeas

Vote by Roll Call: Ms. Godwin, Yea; Ms. Wahner, Yea;

Mr. O'Rourke, Yea; Mr. Davis, Yea;

Mr. Roth, Yea

M25-145 Approve Property Hearing 134-9.00-432.00 FAILED A Motion was made by Ms. Wahner to accept Property Hearing Paul Bilger -134-9.00-432.00 -31016 Heather Ln. Bethany Beach, DE 19930. The motion did not receive a second and therefore was not considered.

A Motion was made by Mr. O'Rourke, seconded by Ms. Godwin to deny Property Hearing Paul Bilger – 134-9.00-432.00 – 31016 Heather Ln. Bethany Beach, DE 19930.

Property Hearing 134- Motion Adopted: 4 Yeas; 1 Nay

9.00-432.00

M25-146

Deny

Vote by Roll Call: Ms. Godwin, Yea; Ms. Wahner, Nay;

Mr. O'Rourke, Yea; Mr. Davis, Yea;

Mr. Roth, Yea

Mr. Roth introduced Property Assessment Appeal Hearing William Brown – 234-18.00-22.02 – 23739 Herring Reach Ct. Lewes, DE 19958.

Property Hearing William Brown

Mr. Roth addressed the absence of the appellant, William Brown. Mr. Roth stated based on the Board of Assessment Rules of Procedure, that because the appellant failed to appear, Property Hearing William Brown – 234-18.00-22.02 – 23739 Herring Reach Ct. Lewes, DE 19958 is deemed abandoned.

A Motion was made by Mr. Davis seconded by Ms. Godwin to adjourn at 11:28 a.m.

M25-147 Adjourn

Motion Adopted: 5 Yeas

Vote by Roll Call: Ms. Godwin, Yea; Ms. Wahner, Yea;

Mr. O'Rourke, Yea; Mr. Davis, Yea;

Mr. Roth, Yea

Respectfully submitted,

Casey Hall Recording Secretary

{An audio recording of this meeting is available on the County's website.}