

August 15, 2024

Sussex County

Real Estate Update

Presented by

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Real estate performance

Valuation write-downs, particularly within the office sector, drove negative real estate performance for the sixth consecutive quarter

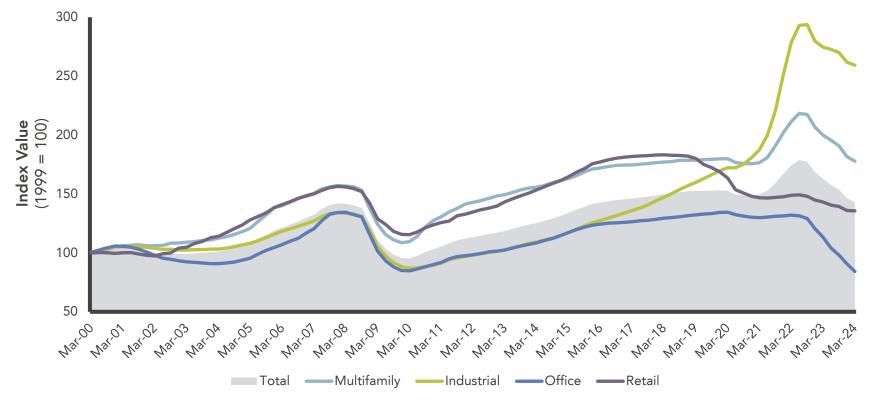
| | 2Q24 (%) | 1 Yr (%) | 3 Yr (%) | SI (%) |
|------------------------|----------|----------|----------|--------|
| Clarion Partners (Net) | -1.9 | -10.2 | -0.4 | 1.7 |
| NFI-ODCE (Net) | -0.7 | -10.0 | 1.0 | 2.0 |

Source: Clarion, NCREIF



Real estate valuations

Office valuations are down 37% since the start of the pandemic, with more sector valuation pressure likely

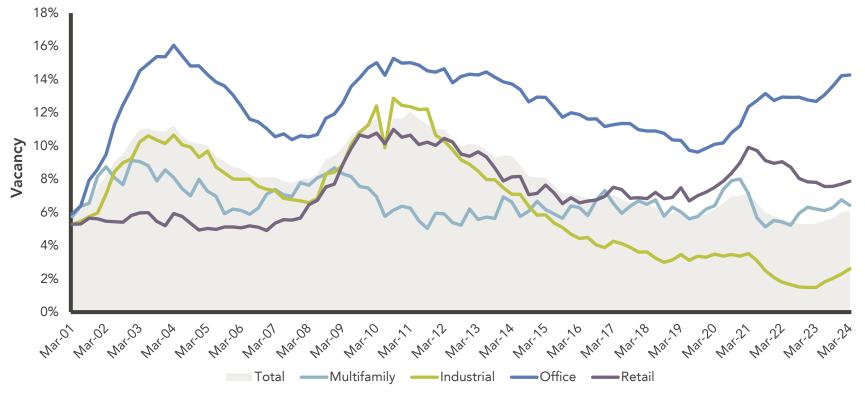


Source: NCREIF (NPI Appreciation indices for properties held in ODCE funds) as of March 31, 2024

Marquette Associates

Vacancy rates

Office vacancy continues to rise; rates across healthier sectors are also off post-pandemic lows as the market digests new supply

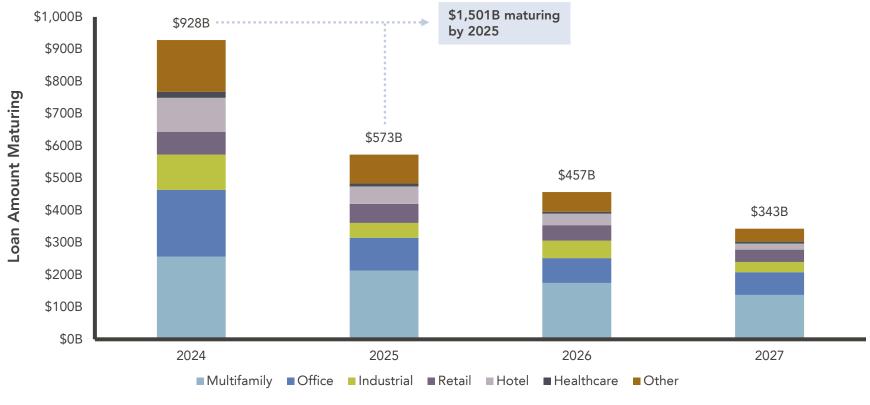


Source: NCREIF (NPI Trends Report) as of March 31, 2024



Near-term maturing loans

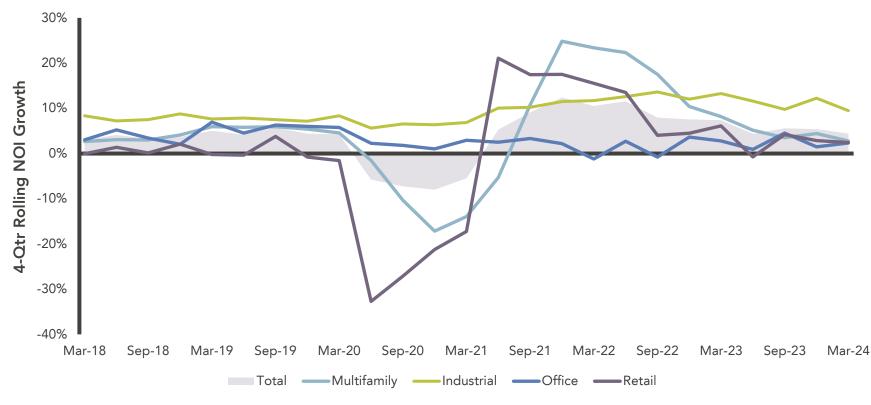
A sizeable pool of real estate loans maturing in 2024, particularly within the office space, could put further pressure on the sector



Source: AEW Capital Management as of March 31, 2024

NOI growth

Despite some contraction in recent years, overall NOI growth remains positive

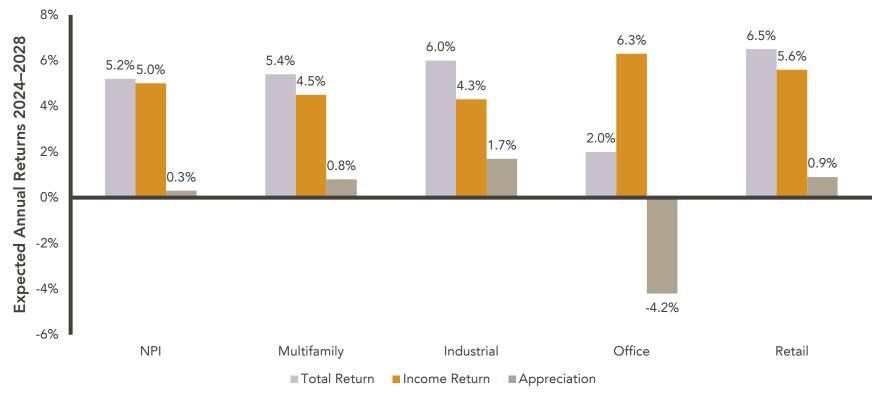


Source: NCREIF (NPI Trends Report) as of March 31, 2024



Expected returns by property type

Leasing activity and mark-to-market rent growth, rather than cap rate compression, are expected to drive real estate returns through 2028

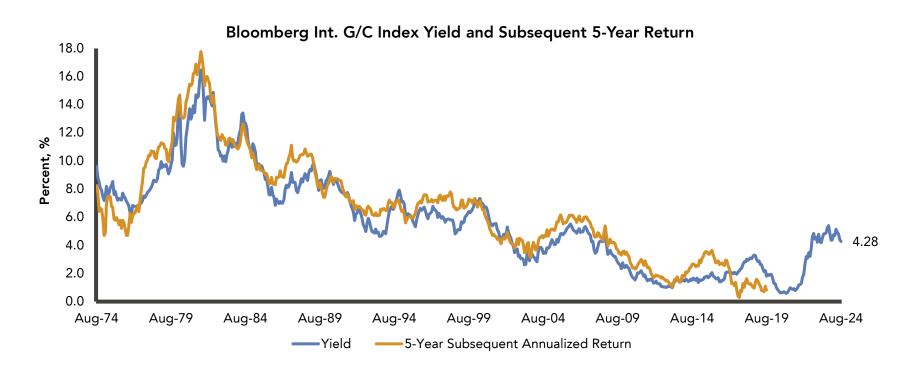


Source: PREA Consensus Survey, AEW as of March 31, 2024



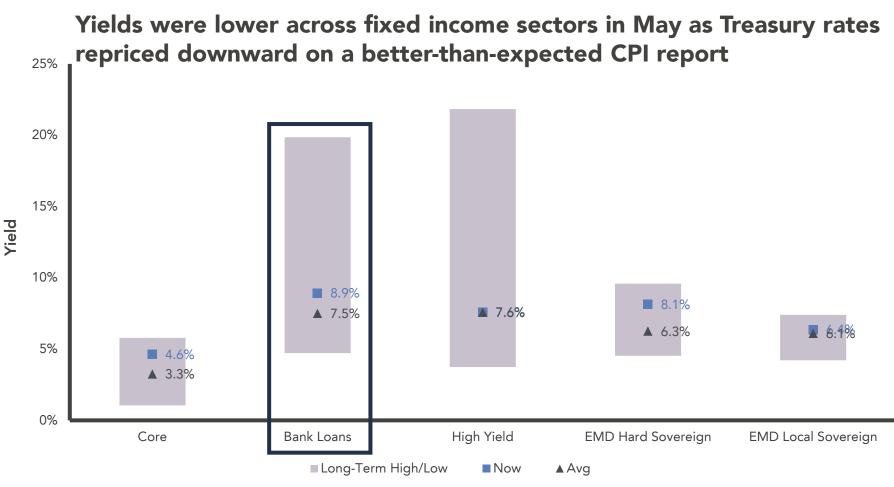
Core fixed income outlook

Higher yields leave a better outlook for fixed income





Fixed income yields



Source: Bloomberg, Credit Suisse, JPMorgan as of July 31, 2024. Long-term high, low, and average based on longest available data for each index.

Sussex asset allocation

| Asset Class | IPS (%) | Option A (%) | Option B (%) |
|-----------------------------|---------|--------------|--------------|
| U.S. Equity | 45 | 45 | 45 |
| Non-U.S. Equity | 15 | 15 | 15 |
| Real Estate | 3 | 0 | • • |
| Infrastructure | 7 | 7 | 7 |
| Fixed Income | 26 | 29 | 28 |
| Bank Loans | 3 | 3 | 4 |
| Cash | 1 | 1 | 1 |
| Total Fund | 100 | 100 | 100 |
| | | | |
| Avg. Ann. 10 Yr. Return | 6.9% | 6.8% | 6.9% |
| Avg. Ann. 10 Yr. Volatility | 10.5% | 10.4% | 10.5% |
| Avg. Return/Avg. Volatility | 0.7 | 0.7 | 0.7 |

Source: Marquette Associates Asset Allocation Analysis using June 30, 2024 capital markets assumptions.





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