

RESOLUTION OF INTENTION TO ISSUE \$4,000,000 COMMERCIAL DEVELOPMENT REVENUE BONDS (PACKEM ASSOCIATES, L.P. PROJECT)

WHEREAS, Council of Sussex County (the County) has heretofore adopted the Sussex County Commercial, Industrial and Agricultural Revenue Bond Ordinance, Ordinance No. 80, as amended, (the General Ordinance) to encourage and assist the financing of the construction, acquisition, sale or lease of industrial, commercial and agricultural facilities related to the maintenance or promotion of employment or to the redevelopment or revitalization of areas within the County; and

WHEREAS, Packem Associates, L.P., consisting of Packem, Inc., Delaware Corporation, and Sayrewood Corp., Maryland Corporation, General Partners, (the Applicant), has submitted to the County through the County Administrator an application (the Application) for the financing of a project consisting of the purchase of land and construction of a four (4) story hotel consisting of 66 guest rooms, two (2) retail stores, restaurant, and below-grade parking for cars. The location of the proposed project is near the southwest corner of Wilmington Avenue and South First Street, at 30 S. First Street and at 32, 34 and 36 Wilmington Avenue, Rehoboth Beach, Lewes and Rehoboth Hundred, Sussex County, Delaware (the Project) and has requested the County to finance a portion of the costs of the Project, an estimate of which is attached as Exhibit A hereto (the Costs), said financing to be accomplished through the issuance by the County of Economic Development Revenue Bonds in a principal amount not to exceed \$4,000,000 (the Bonds); and

WHEREAS, the Application has been reviewed by a committee comprised of the County Administrator, the Director of Finance, the County Attorney, and the Director of Economic Development (the "Review Committee"); and

WHEREAS, the Review Committee has made the findings and determinations required by the General Ordinance, including the findings that:

(a) the Project is eligible for financial assistance and the financing thereof will accomplish the public purposes contemplated by the General Ordinance;

(b) the Project will (i) tend to maintain or provide gainful employment opportunities within and for the people of the County; (ii) aid, assist and encourage the economic development or redevelopment of the County; and (iii) maintain, diversify or expand employment promoting enterprises within the County; and

(c) the Bonds are to be payable solely from Revenues as specified in Section 7 of the General Ordinance; and

WHEREAS, the County Administrator has advised the Applicant of the Review Committee's findings and determinations; and

WHEREAS, the County Administrator has advised the Council of the Review Committee's findings and determinations and has transmitted the Application to the Council; and

WHEREAS, the Council also desires to approve the Project, to make the findings and determinations required by the General Ordinance and to authorize the issuance and sale of the Bonds; and

WHEREAS, the Council has determined that the Project be completed at the earliest practicable date, and recognizes that the Applicant requires satisfactory assurances from the County that the proceeds of the sale of the Bonds will be made available to finance the Project; and

WHEREAS, the Council deems it necessary and advisable that it take such official action as may be required under the General Ordinance, to authorize the issuance and sale of the Bonds,

NOW, THEREFORE,

BE IT RESOLVED:

1. The Council hereby authorizes the issuance of the Bonds for the purpose of paying a portion of the Costs of acquisition, construction and installation of the Project.

2. In order to facilitate the commencement of the Project, the Council hereby determines that the purposes of the Ordinance will be more effectively served if the Applicant enters into contracts for the commencement of the Project as soon as practicable. The County intends to reimburse the Applicant from the proceeds of the sale of the Bonds for Costs of the Project incurred subsequent to the passage of this Resolution and prior to delivery of the Bonds.

3. Subject in all respects to the prior advice, consent and approval of the Applicant, the County Administrator is hereby authorized and directed to prepare or cause to be prepared and to execute and file on behalf of the County any applications, filings and certifications, and take such other action as he may deem necessary or advisable to obtain approvals of the Project, to provide for the issuance of the Bonds and to establish that the interest on the Bonds is exempt from Federal income taxes. In addition, the County Administrator is hereby authorized and directed to prepare or cause to be prepared and to be executed and filed on behalf of the County all documents, certifications and filings required by the laws of the United States and the State of Delaware necessary or appropriate in order to implement and carry out the matters herein authorized or required by the General Ordinance.

4. The County's obligations hereunder shall be contingent upon the receipt of a final commitment to purchase the Bonds and all obligations of the County hereunder shall be satisfied solely from the proceeds of the sale of the Bonds. Approval of this Resolution shall in no way preclude the Council from independent consideration (and denial) of any application concerning land use matters relating to the Project (e.g. zoning matters). Issuance of the Bonds in the aggregate principal amount up to \$4,000,000

shall be made in accordance with the terms of a Project Resolution which the Council shall adopt after the receipt of a final commitment which shall provide for repayment in not more than 30 years at an interest rate not to exceed 80% of the prime rate generally offered by commercial lenders in Sussex County, Delaware at the time of the issuance of the Bonds. The Applicant shall have the full responsibility to obtain the issuance of such and final commitment. The County shall have no responsibility and seek the issuance of such a commitment. The County's obligation hereunder shall terminate one year from the effective date hereof.

5. This resolution shall take effect upon its passage by Council.

I DO HEREBY CERTIFY THAT THE FOREGOING IS A TRUE AND CORRECT COPY OF RESOLUTION NO. R 023 86 PASSED BY THE COUNTY COUNCIL OF SUSSEX COUNTY ON THE 24TH DAY OF JUNE, 1986.

Emogene P. Ellis
EMOGENE P. ELLIS
CLERK OF THE COUNTY COUNCIL

SYNOPSIS: This Inducement Resolution expresses the County's intent to issue commercial development revenue bonds in an amount not greater than \$4,000,000 for the financing of a project consisting of the purchase of land and construction of a four (4) story hotel consisting of 66 guest rooms, two (2) retail stores, restaurant, and below-grade parking for cars. The location of the proposed project is near the southwest corner of Wilmington Avenue, South First Street at 30 South First Street and at 32, 34 and 36 Wilmington Avenue, Rehoboth Beach, Lewes and Rehoboth Hundred, Sussex County, Delaware, (the Project) and authorizes the applicant to proceed with the Project in reliance on this commitment. The Bonds will actually be issued pursuant to a subsequent Project Resolution of Council which will set out the detailed terms of the bond issuance and will approve the loan documents involved in the transaction. The terms of the bond issuance will be tailored to meet the terms of the final commitment to purchase the Bonds. The County has no obligation to issue the Bonds unless the Applicant obtains such a final commitment and, in any event, any obligation of the County may be satisfied solely from the proceeds of the sale of the Bonds. The Applicant has the sole responsibility to obtain such a final commitment.

EXHIBIT A

INDUCEMENT RESOLUTION

PACKEM ASSOCIATES, L.P.

Estimated Costs of Project

Land (Purchase)	\$ 220,000
Buildings (Construction)	2,780,000
Equipment, Machinery, Utilities, Roads and Appurtenant Facilities	500,000
Engineering and/or Architectural Fees	180,000
Legal Fees (Including Bond Counsel Fees)	120,000
Financial Charges	80,000
Construction Period Interest	300,000
Contingency	650,000
Fee to County (1/2 of 1% of Requested Financing)	<u>20,000</u>
	\$4,850,000
Equity Contribution (Land and Cash)	<u>850,000</u>
Total	\$4,000,000